



Guru Gobind Singh Indraprastha University
“A State University established by the Govt. Of NCT Delhi”
Sector 16-C, Dwarka, New Delhi – 110078



F. No.: GGSIPU/CCGPC/2024/ 1150

17th September 2024

Sub. Placement opportunity for MBA students of GGSIP University of the batch passed out in year 2024 in the company “WNS Procurement”.

Dear Placement Officer,

Greetings from CCGPC, GGSIPU!!!

Please find below details of Placement opportunity for MBA students of GGSIP University of the batch passed out in year 2024 in the company “WNS Procurement” for your reference and circulation to students to apply on given link by **18th September 2024, 4:00 PM:**

2 Steps registration process: It is mandatory to complete both the steps of registration.

Step 1: The interested candidates are also required to register on the below WNS registration link using their active email ID, that will be used for further communication by **Wednesday, 18 September 2024 – 04:00 PM.**

[WNS Registration Link](#)

Note – Candidate needs to select ‘Source’ as ‘Campus/University’ while registering.

Step 2: Confirmation Link – **<https://forms.gle/N3thMA YmfwuWQjj37>**

Name of Company	WNS Procurement
Designation	Junior Analyst, research role
No. of Positions	20
Job Location	Noida
CTC	Fixed Gross Salary Per Annum – INR 500,000 Gratuity – INR 12019 Annualized – INR 5,12,019
Selection Process	1) Assessment – Online Virtual Assessment (Students who qualifies the assessment will be invited for F2F interview at company’s Noida office) 2) Interview – Face to Face Interview. Venue – The Smart Cube, Level 6, Tower A, Windsor IT Park, Sector – 125, Noida, Uttar Pradesh-201301
Date of Joining	Mid November 2024

Please find attached JD for more information.

LAST DATE FOR REGISTRATION IS **18th September 2024, 4:00 PM.**

(Dr. Nisha Singh)
Training and Placement Officer,
CCGPC, GGSIP University

A brief about the company:

WNS Procurement – Powered by The Smart Cube.

WNS Procurement is a trusted partner for high performing intelligence that answers critical business questions. We combine expert resources with leading digital technologies, merging human and artificial intelligence with innovation. We enable our clients to deliver on their business, financial and sustainability goals and outperform in their markets. Together we have strengthened our leadership position in analytics, advisory, managed services, and digital transformation.

Our clients include a third of the companies in the FTSE and Fortune 100, primarily in the CPG, Life Sciences, Energy, Chemicals, Industrials, Financial Services, Professional Services and Retail sectors. We serve our global client base from our offices in the UK, the USA, Switzerland, Romania, and India.

About us

In today's Intelligence Age, the world's best businesses have no choice but to continuously strive to become smarter.

Our clients hold the key to this and are today harnessing the power of The Smart Cube's, A WNS Company solutions to unlock new innovation and profit streams.

The strength of our solutions is born of a powerful blend of people, tools and technology.

A rare breed

For leading businesses around the world, The Smart Cube, a WNS company, is a trusted partner for high performing intelligence that answers critical business questions. And we work with our clients to figure out how to implement the answers, faster.

Through custom research, advanced analytics and best of breed technology, we transform data into insights and enable smart decision-making — all to improve business performance at the top and bottom line. We call it Intelligence, Accelerated.

Today, we're working with the world's leading companies – from the Fortune 100 and FTSE 100 – to boutique professional services firms. It's our business to find smart answers to the challenging questions that impact the top and bottom line.

Our future focus

We do not exist to help our clients simply fire-fight today. We help them to look ahead and stay ahead. Our vision is to be the catalyst for organizational intelligence for the world's leading firms.

JD: Junior Analyst – Research

Roles and responsibilities

- ▶ Ability to understand business dynamics of an industry, factors affecting a company both externally and internally and how they influence the market structure
- ▶ Understand research objectives, design research strategies, interpret and analyze information for accuracy, exhaustiveness and applicability
- ▶ Extract reports, presentations and papers from trustworthy sources by executing advanced searches and analyze information extracted to unearth the real meaning of the data
- ▶ Read through vast amount of information collected and build a storyline to address the client's objective
- ▶ Ability to scrutinize and simplify complex information into easy to understand lingo, which can aid in addressing key objectives of the study
- ▶ Learn how to use various databases and conduct advanced secondary research and judiciously use the relevant information to answer queries
- ▶ Conduct primary research by contacting industry experts to obtain insights into about a company, Industry or a business function
- ▶ Provide research and analysis on various industries by sizing markets, identifying and analyzing trends, culling out market dynamics and key success factors as well as understanding the value chain and the competitive landscape
- ▶ Use analytical frameworks like Porter's 5 forces, BCG Matrix, Harvey Balls, 3C's, 2x2 Matrix, etc. to better analyze the dynamics of various industries with guidance
- ▶ Identify partners and/or vendors for clients and then analyzing the best fit for the relationship
- ▶ Conduct company studies in various levels of granularity, covering details regarding financials, marketing, operations and strategy

Ideal Candidate

- ▶ Superior problem solving abilities and strong analytical thinking
- ▶ Desire to work in a fast paced, challenging environment where you need to push yourself all the time
- ▶ Excellent communication skills, both written and verbal
- ▶ Motivated, fast thinking, dynamic person with strong business acumen
- ▶ Mature individual with a professional work ethic, and high degree of ownership and accountability
- ▶ Independent decision making skills with humility to consult seniors when in doubt

JD: Junior Analyst – Research

Compensation

Total Cost of Company	
Fixed Gross Salary Per Annum	INR 500,000
Gratuity	INR 12,019
Annualized	INR 5,12,019

Your fixed gross salary will be considered during the annual increment process. The Company reserves the right to forfeit one-twelfth of your annual fixed gross salary should you resign/express an intent to leave the company before completion of six months from your date of joining The Smart Cube, A WNS Company.

You will also be eligible for a floater medical insurance for self and family as per the company policy.

Eligibility Criteria

- ▶ All MBA/PGDM specialisations 2024 passouts are eligible for the opportunity.

Hiring Process

- ▶ Registration on WNS Portal
- ▶ CoCubes Assessment (Elimination Round 1)
- ▶ Group Discussion (Elimination Round 2)
- ▶ Technical Interview Round (Elimination Round 3)
- ▶ Cultural Fitment Round (Elimination Round 4)
- ▶ HR Round

JD: Junior Analyst – Research

Other Terms

- ▶ Job Location – Noida
- ▶ Working Days – 5 days working
- ▶ Work Mode – Hybrid (Mandatory Work from office for the first 3 months)
- ▶ Office Timings – 8:30 AM to 05:30 PM (Flexible)
- ▶ In office drive will be conducted on **Wednesday, 16th October 2024** at The Smart Cube Office in Noida

Venue Details – The Smart Cube, 6th Floor, Tower A, Windsor IT Park, Sector-125, Noida, Uttar Pradesh-201301

Reporting Time – 09:30 AM